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Ministero della Salut

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Disclosure

• No conflict of interest to disclose

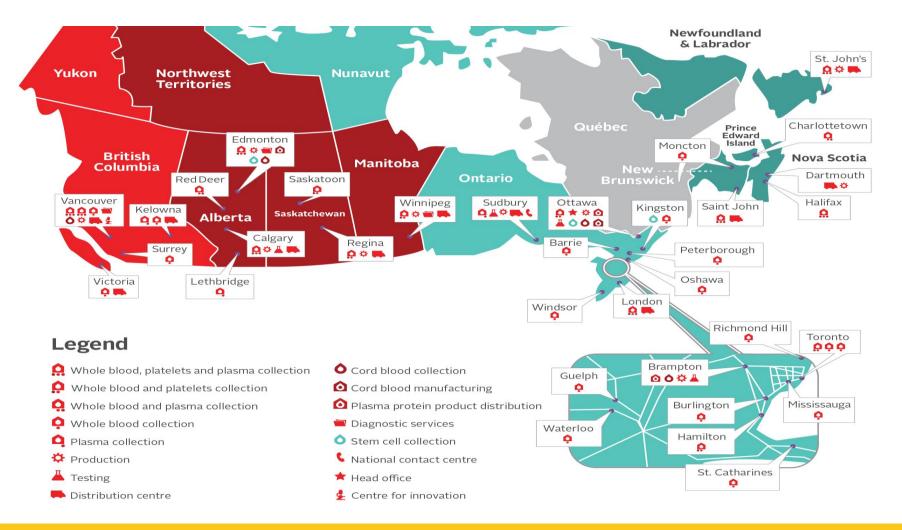


Outline

- Canadian Blood Services Overview
- Trends post-pandemic
- Plasma Derived Products
 - Immunoglobulins
 - Albumin
 - rFVIII/emicizumab
 - C1-esterase inhibitors
 - Fibrinogen concentrate
- Plasma Sufficiency



Our locations



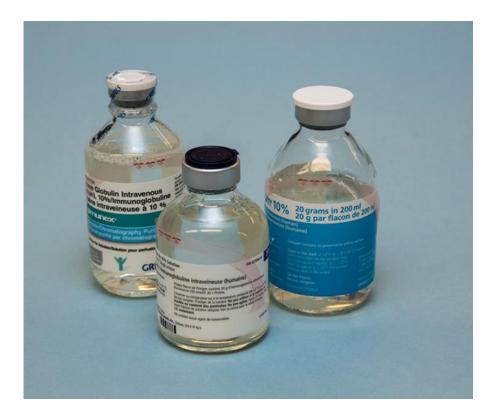


THE SUPPLY OF PLASMA-DERIVED MEDICINAL PRODUCTS IN THE FUTURE OF EUROPE – Rome, 23-24 APRIL 2024

Introductory Overview:

Plasma Protein and Related Products (PPRP) formulary

- Plasma Protein and Related Products (synthetic alternatives)
- Bulk purchase about 50 brands worth ~ \$950M annually
- Mainly public tendering process
- Equity of access for patients across the country





Trends post-pandemic

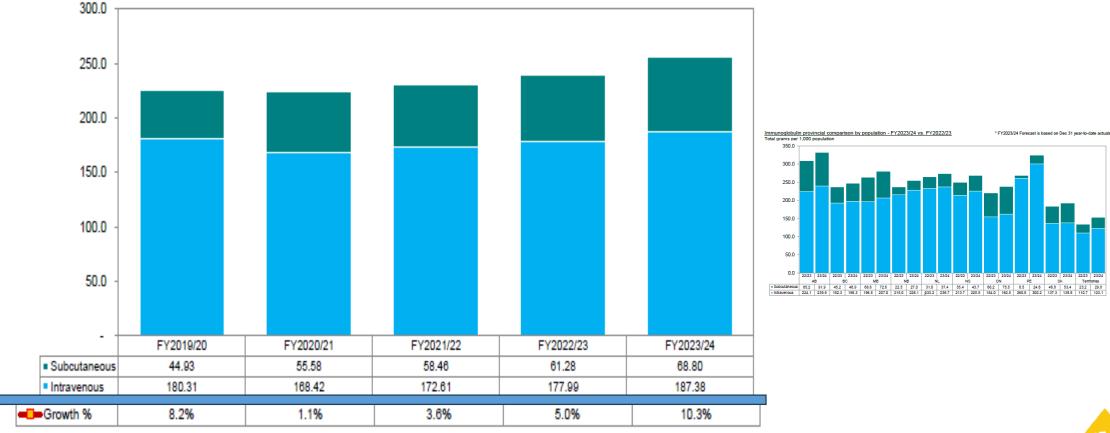
- Overall demand is back to pre-pandemic growth and a bit more in some areas
- Initial hospital use decreased due to deprioritizing of surgeries and other treatments, now we see a catching up effect
- Home use saw a significant increase in demand early in the pandemic (March 2020) followed by an initial decrease and then stabilization



Immunoglobulins

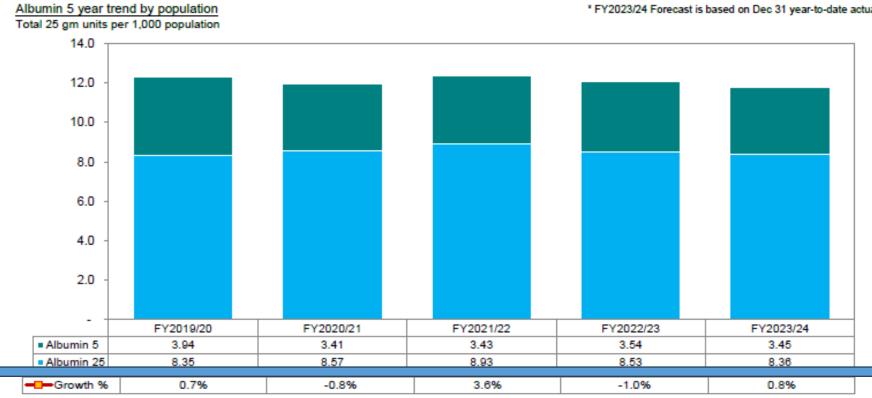
Immunoglobulin 5 year trend by population Total grams per 1,000 population

* FY2023/24 Forecast is based on Dec 31 year-to-date actuals





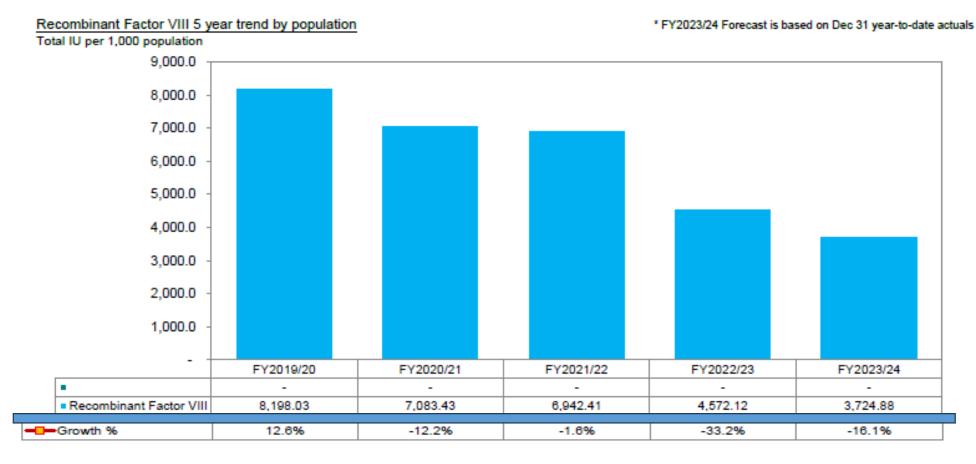
Albumin



* FY2023/24 Forecast is based on Dec 31 year-to-date actuals



rFVIII (SHL-EHL combined)



Emicizumab (Hemlibra[®])

Hemlibra. 5 year trend by population Total milligrams per 1,000 population

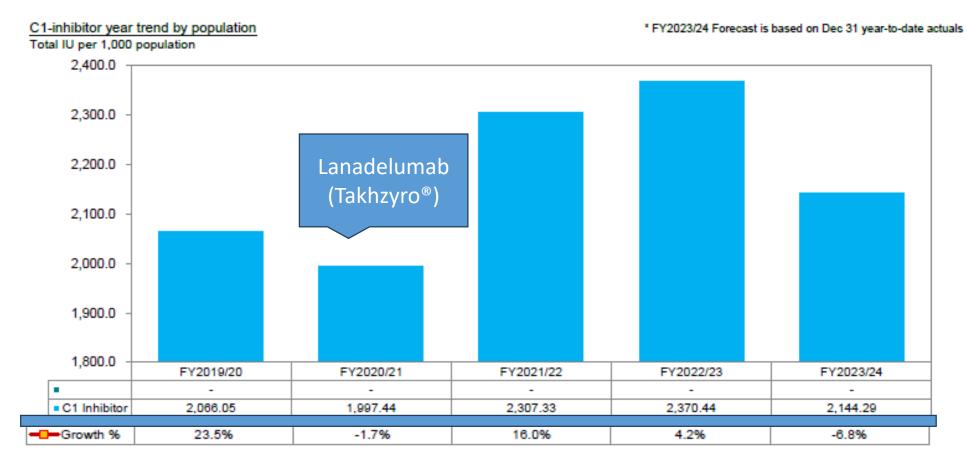
120.0 Patients with Severe HA 100.0 80.0 60.0 Patients with HAwl 40.0 20.0 FY2019/20 FY2020/21 FY2021/22 FY2022/23 FY2023/24 Hemlibra. 3.80 9.17 23.11 84.34 100.04 Growth % 145.3% 270.1% 22.2% 0.0% 153.0%

* FY2023/24 Forecast is based on Dec 31 year-to-date actuals

HA: Hemophilia A



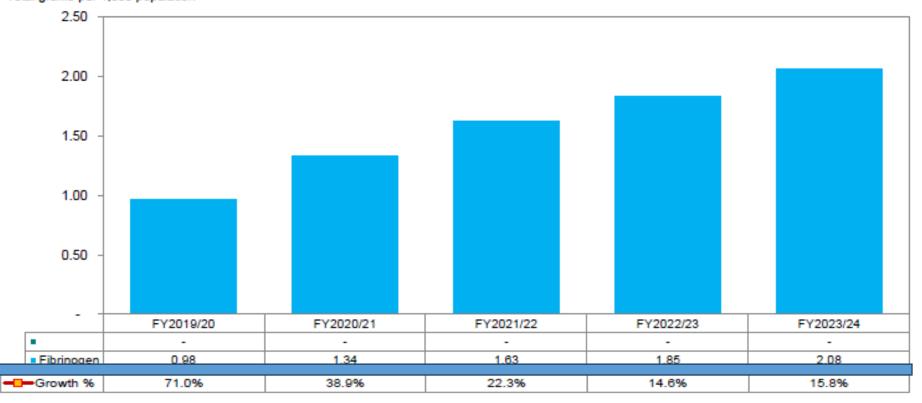
C1-esterase inhibitors



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Fibrinogen concentrate

Fibrinogen 5 year trend by population Total grams per 1,000 population * FY2023/24 Forecast is based on Dec 31 year-to-date actuals





Ensure a secure supply of Canadian plasma for immunoglobulin

What will this look like in action?

- Increase Canada's domestic immunoglobulin sufficiency
- Significantly increase capacity for source plasma collection within a national network
- Diversify sources of supply to respond to major supply disruptions



Plasma donor centre strategy execution

Operating									Planning	
Sudbury Aug 2020	Lethbridge Dec 2020	Kelowna Jun 2021	Brampton May 2022	Ottawa May 2022	Abbotsford April 2023	Vaughan May 2023	St. Catharines June 2023	Windsor January 2024	TBD 2024	TBD 2024

- The source plasma sufficiency rate for Immunoglobulin is currently at 19%
- When factoring in Grifols collected plasma to Canadian sufficiency, the rate is **27%**



Questions?





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