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Ministero della Salut

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#### Disclosure

• No conflict of interest to disclose

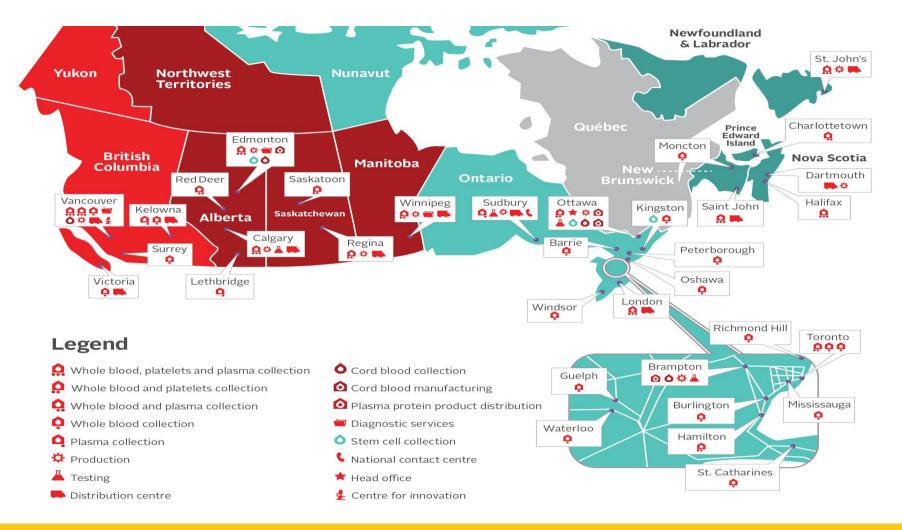


### Outline

- Canadian Blood Services Overview
- Trends post-pandemic
- Plasma Derived Products
  - Immunoglobulins
  - Albumin
  - rFVIII/emicizumab
  - C1-esterase inhibitors
  - Fibrinogen concentrate
- Plasma Sufficiency



## **Our locations**



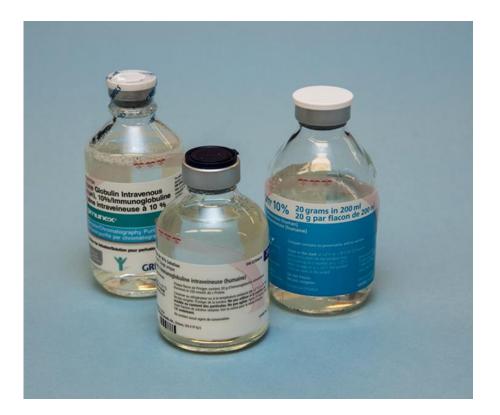


THE SUPPLY OF PLASMA-DERIVED MEDICINAL PRODUCTS IN THE FUTURE OF EUROPE – Rome, 23-24 APRIL 2024

#### **Introductory Overview:**

#### Plasma Protein and Related Products (PPRP) formulary

- Plasma Protein and Related Products (synthetic alternatives)
- Bulk purchase about 50 brands worth ~ \$950M annually
- Mainly public tendering process
- Equity of access for patients across the country





#### **Trends post-pandemic**

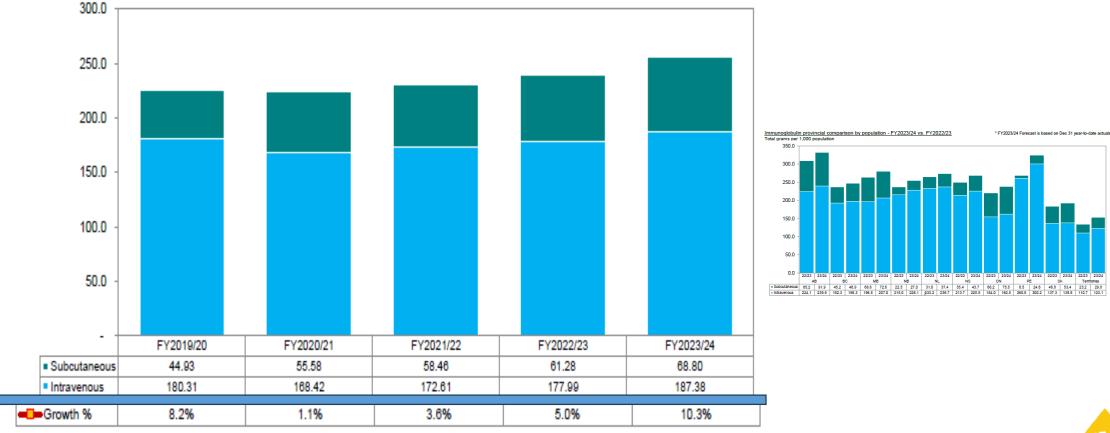
- Overall demand is back to pre-pandemic growth and a bit more in some areas
- Initial hospital use decreased due to deprioritizing of surgeries and other treatments, now we see a catching up effect
- Home use saw a significant increase in demand early in the pandemic (March 2020) followed by an initial decrease and then stabilization



#### Immunoglobulins

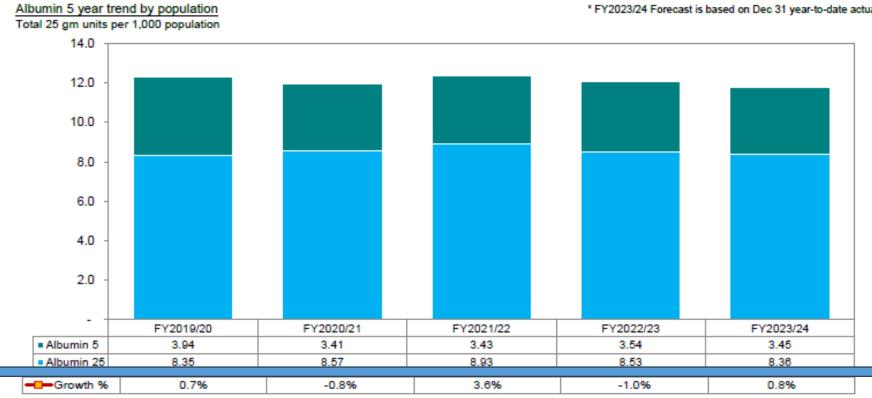
Immunoglobulin 5 year trend by population Total grams per 1,000 population

\* FY2023/24 Forecast is based on Dec 31 year-to-date actuals





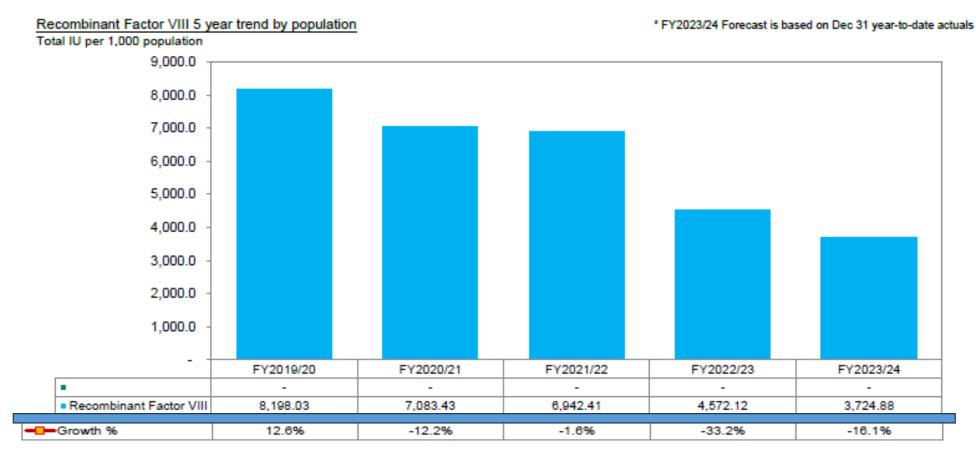
### Albumin



\* FY2023/24 Forecast is based on Dec 31 year-to-date actuals



#### rFVIII (SHL-EHL combined)



### Emicizumab (Hemlibra<sup>®</sup>)

Hemlibra. 5 year trend by population Total milligrams per 1,000 population

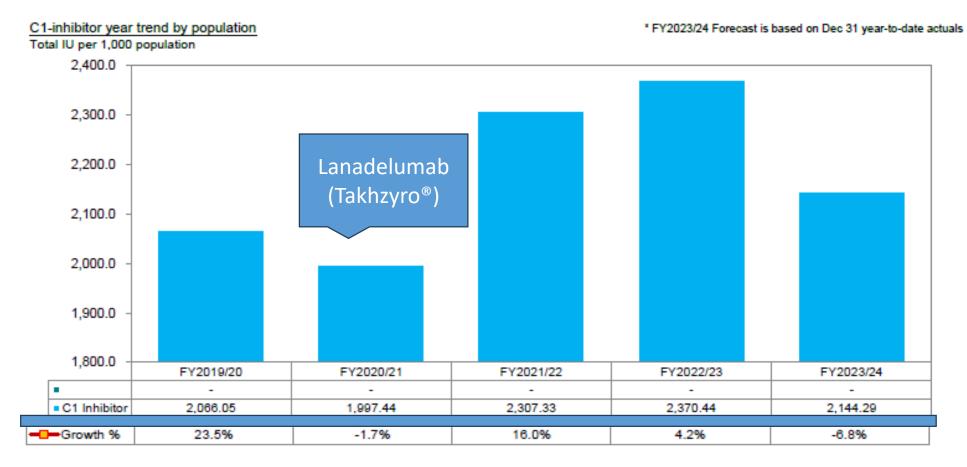
120.0 Patients with Severe HA 100.0 80.0 60.0 Patients with HAwl 40.0 20.0 FY2019/20 FY2020/21 FY2021/22 FY2022/23 FY2023/24 Hemlibra. 3.80 9.17 23.11 84.34 100.04 Growth % 145.3% 270.1% 22.2% 0.0% 153.0%

\* FY2023/24 Forecast is based on Dec 31 year-to-date actuals

HA: Hemophilia A



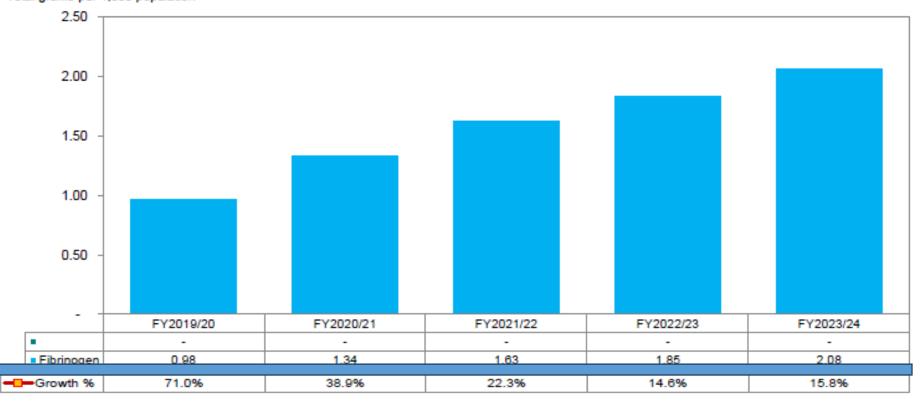
#### **C1-esterase inhibitors**



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#### Fibrinogen concentrate

Fibrinogen 5 year trend by population Total grams per 1,000 population \* FY2023/24 Forecast is based on Dec 31 year-to-date actuals





# Ensure a secure supply of Canadian plasma for immunoglobulin

#### What will this look like in action?

- Increase Canada's domestic immunoglobulin sufficiency
- Significantly increase capacity for source plasma collection within a national network
- Diversify sources of supply to respond to major supply disruptions



#### Plasma donor centre strategy execution

Operating									Planning	
<b>Sudbury</b> Aug 2020	Lethbridge Dec 2020	<b>Kelowna</b> Jun 2021	Brampton May 2022	<b>Ottawa</b> May 2022	Abbotsford April 2023	<b>Vaughan</b> May 2023	<b>St. Catharines</b> June 2023	Windsor January 2024	TBD 2024	TBD <b>2024</b>

- The source plasma sufficiency rate for Immunoglobulin is currently at 19%
- When factoring in Grifols collected plasma to Canadian sufficiency, the rate is **27%**



#### **Questions?**





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